

Hans-Jörg Stadler

Internationale Lieferverträge

4. Auflage

Book review “Internationale Lieferverträge” (International Supply Contracts)

International business, it may seem, is a normal and everyday feature of modern life. Compared with the area of domestic commerce, however, it is one that may involve many unforeseen risks. A contract that takes this aspect into account, one that is written in a concise style that highlights the potential benefits, can completely eliminate the risks or at least substantially reduce them.

Incidentally, in the international business area it is generally far less possible to assume that agreements can be reached and disputes settled to the mutual satisfaction of all parties involved, since social control is far less distinct in this sphere than is the case in domestic commercial affairs. This is a further reason why a robust, beneficial contract is of such great importance.

This 50-page brochure includes a practical model contract – standard case – with explanations, formulation aids, and references to other literature and case law.

The brochure addresses all important issues relating to the drafting of contracts. An absolute must for companies, their consultants, and all persons whose jobs involve working with and on contracts.

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